

# David Burgess

## AI Implementation & Enablement Operator

Lehi, UT | [linkedin.com/in/david-burgess](https://www.linkedin.com/in/david-burgess) | [davidburgess.net](http://davidburgess.net)

### PROFESSIONAL SUMMARY

---

AI implementation and enablement operator with 10 years across enterprise SaaS, regulated stakeholders, sensitive customer workflows, and hands-on AI-assisted workflow building. Turns ambiguous operational problems into adopted AI workflows by owning discovery, workflow specs, evaluation criteria, validation routines, user feedback, rollout, and measurable outcomes. Coding-heavy implementation is built hands-on with AI coding assistance.

### CORE SKILLS

---

**AI Workflow Deployment:** Discovery, workflow design, implementation planning, validation, rollout, adoption measurement

**AI-Assisted Building:** Structured prompts, RAG patterns, API workflows, MCP prototypes, regression checks, data QA

**Enablement & Adoption:** Operator training, feedback loops, executive-ready outputs, stakeholder communication, change management

**Tools/Systems:** ChatGPT, Claude, Gemini, Cursor, Claude Code, Codex, RAG, MCP workflows

### PROFESSIONAL EXPERIENCE

---

#### Independent - BYU Men's Basketball (Paid Engagement)

##### AI Implementation & Workflow Consultant

June 2024 - Present

- **Adoption & Outcomes:** Turned schedule planning and recruiting evaluation into AI-assisted workflows BYU staff used for real operating decisions; adopted recommendations contributed to NCSOS 293->59 (+234), NET 46->9 (+37), WAB -0.76->+2.59, and Q1/Q2 record 0-2->5-1.
- **Workflow Design:** Mapped committee thresholds, schedule constraints, roster-fit criteria, source data, output formats, and success metrics before using AI coding tools to help implement repeatable workflows.
- **Validation & Reliability:** Created domain checks for quadrant classification, roster-fit scoring, NIL value-to-fit analysis, and output consistency so non-technical operators could trust recommendations.
- **Enablement & Iteration:** Delivered recruiting reports adopted into the Director of Recruiting's daily workflow; expanded based on user feedback.

#### Savi Solutions

##### Director of AI Solutions (GTM + Delivery)

January 2024 - June 2024

- **Discovery & Scoping:** Led AI workflow discovery across 15+ enterprise prospects, translating operator pain points into use cases, workflow maps, deployment constraints, and success criteria.
- **Implementation Planning:** Created build-ready AI deployment specs covering integrations, data flow, stakeholder handoffs, enablement needs, validation expectations, and adoption risks.
- **Stakeholder Alignment:** Partnered with Product, Engineering, and executive buyers to clarify feasibility, narrow scope, and move AI opportunities from demo interest toward implementation plans.

#### Podium

##### Senior Strategic Account Executive, Enterprise Healthcare

September 2019 - January 2024

- **Enterprise Workflow Context:** Managed 15+ complex healthcare accounts with multi-stakeholder governance across security, legal, procurement, operations, and executive buyers.
- **Workflow Scoping:** Coordinated integration and rollout conversations for messaging, payments, reviews, and phone workflows in regulated customer environments.
- **0-to-1 Enablement:** Handpicked by Podium co-founder for Voice Lab tiger team; helped define ICP fit, readiness criteria, operational guardrails, and internal enablement for Podium Phones launch.

*Earlier Experience: Enterprise Account Executive, InMoment (2018-2019); Account Executive -> Enterprise Account Executive, NUVI (2015-2018)*

### SELECTED PROJECTS

---

- **Schedule Intelligence:** AI-assisted workflow converted NCAA data and committee rules into staff-ready recommendations and measurable adoption.
- **Recruiting Evaluation:** Structured prompt framework supported 30+ player evaluations with verdicts, fit summaries, red flags, and NIL value context.
- **Admin Ops Agent:** AI-assisted calendar/email/docs workflow summarizes inboxes, flags action items, schedules meetings, and drafts follow-ups.

### EDUCATION

---

**B.A. Physical Education**, Azusa Pacific University, 2015 | D1 Basketball: BYU, Gonzaga | Professional Basketball, Europe (2009-2011)